



*Lord Nelson Yachts*

*As requested*

CRUISING YACHTS  
927 N. NORTHLAKE WY  
SEATTLE WASH 98103  
(206) 632-4811

DATE Dec. 17-1987  
YOUR INQUIRY DATED OCT 1987  
PROPOSED SHIPPING DATE FEB 1988  
TERMS DEPOSIT + L/C F.O.B. TAIWAN  
SALESPERSON J. WALLS  
TO BE SHIPPED VIA FREIGHT COLLECT

HERE IS OUR QUOTATION ON THE VESSEL DESCRIBED BELOW, SUBJECT TO THE CONDITIONS NOTED:

CONDITIONS: This price quotation is pursuant to the terms and conditions of the dealer agreement between the parties, which terms and conditions are incorporated herein. The prices and terms on this quotation are not subject to verbal changes and/or other agreements unless approved in writing by the seller. Seller shall not be responsible for delays in manufacture, delays in delivery, strikes, accidents, fires, availability of materials and all other causes beyond our control. Prices are in U.S. dollars based upon the National Taiwan (N.T.) dollar exchange rate at the time of quotation, but, in the event the value of the U.S. dollar declines against the N.T. dollar after date of quotation, the Dealer price in U.S. dollars will increase correspondingly, and an additional payment to Distributor to account for the change in the exchange rate will take place at closing. It is the responsibility of Dealer to provide in its agreement with its customer for an adjustment in the retail price to reflect any change in the U.S./N.T. dollar exchange rate. Conditions not specifically stated herein shall be governed by established trade customs.

QUANTITY                      DESCRIPTION                      PRICE                      -AMOUNT

1 Lord Nelson 49 Victory Yag. Hull number 005

To include the following: BKW Northern Lights Generator, anchor/windlass/battery charger, 2 holding tanks with "T" valves, Mast and boom, trash compactor, and stainless steel flybridge railing (no controls)

206,225.00                      206,225.00

OPTIONAL EQUIPMENT

Door from master to forward station                      1000.00  
Access door to deck                      200.00  
Counter overhang                      400.00  
Flybridge station                      1700.00

OPTIONAL EQUIPMENT CONTINUED

Ladder mounts hardware only	35.00
Additional thru hull for water maker	100.00
Additional washdown system (no pump)	100.00
Wiring for defroster fans	30.00
Additional speaker wiring	150.00
3 additional 110 volt outlets	135.00
Non-cold refrigerator	N/C

TOTAL COST OPTIONS 2950.00

TOTAL AMOUNT DUE 209,175.00

\*NOTE: THE TOTAL AMOUNT SHOWN AS DUE DOES INCLUDE PRICES FOR CUSTOM MODIFICATIONS

PLEASE WIRE FUNDS OR ISSUE LETTER OF CREDIT TO:

ADMIRALTY, Ltd.  
 c/o First Interstate Bank of Washington  
 P.O. Box 150  
 Seattle Washington 98111  
 206 343-3265 attn: James McCurdy

QUOTE VALID FOR 30 DAYS

BY J. Walls  
29 Taiwan NT/US Dollar

U.S./N.T. EXCHANGE RATE

DATE SIGNED

SIGNATURE OF PURCHASER

DATE SIGNED

SUBJECT TO ABOVE TERMS, THIS QUOTATION SHALL EXPIRE IN 5 DAYS UNLESS SIGNED AND RETURNED.



Quality Yachts  
Over Hart

VERBEN ENGINE SEA E

244 F01

184,500  
12,000  
176,500 plus opt.

NEW YACHT PURCHASE

PURCHASER: Cruising Yachts, Ltd.  
927 N. Northlake Way, #100  
Seattle, Wa 98103

DATE: 11/24/87

BOAT MAKE AND MODEL: Lord Nelson Victory 49  
HULL # 4905  
HULL COLOR: Roberts Gray #1203  
BOOT STRIPE: Endeavour #6007  
CABIN COLOR: Cloud White #1412  
TRIM COLOR: Endeavour #6007  
UPHOLSTERY: H-79 Light blue  
ENGINE: Standard Cummins

COMMENTS AND REQUESTS:

1. Provide access door through bulkhead at rear of engine room to aft lazarette. This will require relocating the gen set and will provide access for the installation of a freezer in that aft compartment. It should be at least 3' wide.
2. The bookshelf door from the master stateroom to the engine room will be one piece from floor to ceiling instead of two pieces as on #4802.
3. In master cabin, provide doorway into forward cabin on the starboard side of the master berth. This will eliminate the seat usually along side the master berth. It will also make the hanging locker in the forward cabin much smaller. *EX charge*
4. Because the doorway between cabins will mostly eliminate the forward hanging locker please install one in place of the seat next to the forward berth adjoining the forward head. *EX charge*
5. If not standard, please install 110 volt outlet at vanity in master stateroom.

*No*

6. In master stateroom, on the starboard side, there is a hanging locker which the clients wish to have you make wider and they know that the drawer space adjoining to the forward will be smaller as a consequence.

7. The galley will have a norcold refrigerator and freezer.

8. The galley counter facing the main saloon should have a bar counter overhang to allow for bar stools as shown in drawing. *how much overhang*

9. The main saloon table should be the same style as the 37' tug so as to fold out and should be a size appropriate for the settee. The clients would like to be able to move the table to the starboard wall and have lockdowns inserted in the floor there also.

10. A bookshelf should be located in the aft starboard corner of the main saloon as on 4902.

11. The pilot house has room for a very large full width chart drawer under the coffee table. We talked about this drawer being on future boats. Please install if possible. *std. Ahrenby Accomplished*

12. The client wishes to have a flybridge station with only the railing, a wheel and throttle and shift controls. This is a binnacle from a sailboat with hydraulic controls. (please give price) *Discuss with Tom*

13. The mast and boom should be stepped just aft of stack and be capable of launching large dinghys with motors off both sides. The railings should be removable cables with lift out staunchions.

*NO*  
14. The clients would very much like to have side decks without teak. Is there a non skid that could be put down instead of teak? *Discuss what Lane wants*



Please supply an additional pair of pegs for mounting the swim ladder on the stern. We will mount.

16. The fuel tank vents on 4902 were on the side of the house and would spill on the side decks when fueling. Please move so they will vent over board. *Discuss with Tomi*

17. Please install one additional 1" thru-hull in engine room below waterline with scoop on outside. This will be used to install a watermaker. *Extra cost?*

18. The clients request three outside 110 volt outlets as follows: aft deck, forward deck and on the stack on the boat deck. These should be regular outside outlets with weather proof caps. *Extra costs*

19. The clients enjoy fishing and request a second salt water washdown on the stern. This can use the same pump as the forward one. *use same pump Extra cost*

20. Please wire for two overhead fans in pilot house to be used as defrosters. If you have good quality fans please install.

*no*  
21. The coffee table in the pilot house would be very nice if we could raise, lower or remove. Could it be mounted on an adjustable pedestal?

22. V1000 electric anchor windlass.

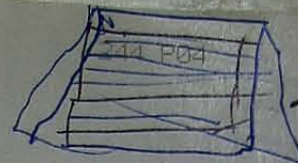
*up & down Extra*

23. Trash compactor.

24. Heads to be hooked to holding tank with 'Y' valves and deck discharge.

25. Westinghouse white washer dryer.

*off center at side*

Northern Lights Gen Set. *std.*

249

Salmar 40 amp battery charger. *extra*28. Please wire all cabins for stereo speakers. *EYTrw look*

29. Please put sight gages on all tanks and also clean out panels on the sides and low down facing the center of the boat for access. Drain valves at lowest point would be a very nice addition. *check with Tomi*

30. Is it possible to put an eye brow across aft end of cabin to keep rain water from pouring in over the top of the door? *we already do*

P.S. The client, R. S. Benson recently retired as Vice President of Boeing. He and his wife are experienced boaters and will be cruising the boat to Alaska in the summer and Mexico in the winter. They traded in their present boat, a 47' CHB which is immaculate after two years cruising. When I asked the reason for the change they said they want the range, stability and additional cabin space the 49 tug provides. They will be happy to show and demonstrate the boat while in Seattle and are members of Queen City Yacht Club.